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FOR IMMEDIATE RELEASE

Conor Commercial Real Estate
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**CONOR COMMERCIAL REAL ESTATE APPOINTS
TUSTIN AS VICE PRESIDENT – SOUTHWEST REGION**

*(Commercial Real Estate Professional to Provide Strategic Business
Development and Oversight to Firm's Development Activities within the Southwest Region)*



(Phoenix, Arizona) – John A. Dobrott, President – Industrial Division of Conor Commercial Real Estate, a member of The McShane Companies, is pleased to announce that Sven Tustin has joined the firm as Vice President of its Southwest regional office. Tustin will be headquartered in Conor Commercial's office in Phoenix, Arizona, managing development activities within a wide variety of market sectors throughout Arizona and the Southwest Region. In his role, he will provide strategic direction and management of Conor Commercial's land selection and acquisition, feasibility/underwriting, entitlements, holdings, speculative development, build-to-suit opportunities, financing, leasing and disposition activities.

With nearly 12 years of commercial real estate development experience, Tustin most recently served as Vice President, Development and Investment for Trammell Crow Company where he oversaw development activities within the industrial, office and mixed-use market sectors throughout Phoenix and Las Vegas, Nevada. In this capacity, Tustin managed the development of over one million square feet of office and industrial properties. His responsibilities included the detailed coordination of project team

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members and outside entities, establishing and adhering to project budgets and schedules, and the management of tenant improvement undertakings. He was also responsible for identifying new development and investment opportunities through undeveloped land, non-performing loans and value-add acquisitions.

In addition, Tustin worked for Development Planning and Finance Group Inc. in Phoenix, Arizona, and Walnut Street Management based in Denver, Colorado.

“Sven is a highly-qualified and valuable addition to our team,” stated Dobrott. “With his appointment to Vice President and his vast experience within the Phoenix and greater Southwest markets, Conor Commercial is positioned to deliver best-in-class development services to our clients. Tustin’s years of expertise in providing development expertise across the industrial, office and mixed-use markets, among others, provides our firm with the resources and depth to immediately enhance our position within these sectors and geographical areas.”

Tustin earned a Master of Science degree in Real Estate and Construction Management from Daniels College of Business at the University of Denver following a Bachelor of Arts degree from the University of California, Santa Barbara. He is currently a member of the Arizona Chapter of NAIOP (Commercial Real Estate Development Association) and resides in Scottsdale, Arizona. Tustin can be reached at:

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About Conor Commercial Real Estate

Conor Commercial Real Estate is the integrated real estate development and investment arm of The McShane Companies headquartered in suburban Chicago, Illinois with regional offices located in Dallas, Houston, Phoenix and Irvine. Conor Commercial Real Estate is active on a local, regional and national basis in the development of master-planned industrial and office parks, medical office developments, speculative industrial and office properties and build-to-suit projects for lease or purchase. For more information on Conor Commercial Real Estate, visit the firm’s web site at www.conorcommercial.com.